

New Liquidator Worksheet

The first step would simply be making a phone call to the prospective wholesale company and asking:

1. Please describe the condition of the merchandise I would like to purchase?
2. Do you warehouse this merchandise or are you brokering it?
3. What forms of payment do you accept for purchases?
4. Do you have a refund policy? *Please explain*
5. Can I visit your warehouse? *If not, why?*
6. Can you please give me a few references with phone numbers?
7. What is your physical address – (if it is not listed on their website)?
8. Run the address through Google maps or Mapquest to see if it is in a residential or commercial zone

Use the following checklist to further investigate a company before buying your first load of merchandise:

- Checked the Better Business Bureau
- Checked for buyer complaints on [RipoffReport](#)
- Checked Industry forums for buyer complaints, including [Surplus.cc](#) [WholesaleU Forum](#)
- Googled business name using “complaints” in search

Company Notes:
